

Co-Management Arrangements

Affiliation agreements are an integral part of a health system's physician and service line strategy



Selecting the appropriate model, designing effective incentives, and monitoring compliance and performance are critical to driving desired results.

Enhance alignment and collaboration

Service line co-management arrangements, where a hospital and a physician group share responsibility for managing a specific service line, continue to be highly effective. With both parties invested in the success of the service line, this can lead to greater alignment of interests and a more collaborative approach to decision-making.

Physicians bring their clinical expertise to the table to ensure that care is delivered in accordance with the latest medical guidelines. Both the hospital and the physician group are accountable for the quality of care provided.

Co-management can help streamline processes and improve efficiency, leading to better patient experiences and reduced costs. By working together, the hospital and the physician group can increase their market share to compete more effectively.

The success of these arrangements depends on careful planning, effective communication, and a shared commitment to achieving common goals.

We can help you to develop, assess, and improve your co-management arrangements

- 1. Review co-management agreement structure,** management responsibilities and performance measures
- 2. Recommend best practices** for management services, metrics, and governance
- 3. Understand market trends by specialty** to develop new metrics to help improve quality outcomes, patient experience and access
- 4. Develop optimal split** between management services and incentive compensation to drive performance

Co-Management Services

Our comprehensive portfolio includes:



- Develop service line strategy and co-management structures focused on best practices
- Create a governance structure to define reporting relationships, accountabilities and decision-making authority
- Assist with annual selection of performance measures to meet evolving service line goals
- Recommend appropriate compensation for management services hours
- Conduct analysis and validation of management services compensation and incentive payments

Questions? Contact Us!

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