Outpatient Cardiology
APP Workforce Insights

As health care organizations seek to improve access, quality, service, and affordability, developing a strategy to integrate, optimize and engage the growing advanced practice provider (APP) workforce across all specialties is essential. With the latest optimization and utilization benchmarking data, organizations can establish a comprehensive APP workforce strategy and prioritize critical areas of opportunity. Consider the following specialty-specific insights while evaluating your outpatient cardiology APP workforce.

Work Expectations

Median Weekly Direct Clinical Hours — 36

Median wRVUs — 1,909
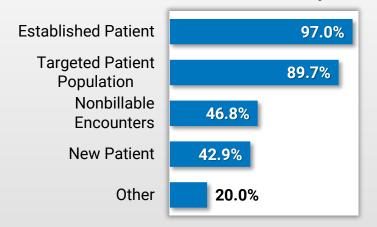
Median Annual Hours Required for Full-Time FTE — 1,824

24.6% of APPs **have call responsibilities.** The majority take call **one time or less per month.**
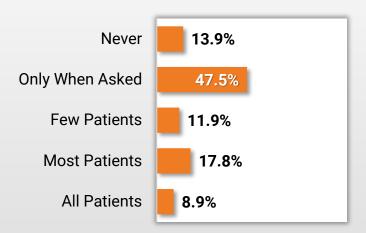
24.6%

APP Models of Care and Billing Practices

Patient Visits Personally Performed by an APP Without a Physician Performing Those Services Simultaneously

Category	%
Established Patient	97.0%
Targeted Patient Population	89.7%
Nonbillable Encounters	46.8%
New Patient	42.9%
Other	20.0%

Frequency of Patients Being Seen by Collaborating/Supervising Physician

Category	%
Never	13.9%
Only When Asked	47.5%
Few Patients	11.9%
Most Patients	17.8%
All Patients	8.9%

Top 5 Most Common CPT Codes

CPT Code	Description
99214	Office o/p est mod 30 - 39 min
99213	Office o/p est low 20 - 29 min
93000	Electrocardiogram
99215	Office o/p est hi 40 - 54 min
99204	Office o/p new mod 45 - 59 min

Contact us to review the current utilization of your APPs compared to national benchmarks:

Contact-Us@sullivancotter.com

SullivanCotter