

Advanced Practice Provider Productivity



As health care organizations look for ways to better utilize and retain their advanced practice providers (APPs), effectively measuring and projecting the clinical productivity of this workforce is imperative.

SullivanCotter's 2021 *Advanced Practice Provider Compensation and Productivity Survey* reports productivity data and ratios, collections, and work RVUs from 210 participating organizations – including independent hospitals, health systems, academic medical centers and more. **The survey also reports COVID-19-adjusted work RVUs to help organizations better understand the impact of the pandemic.**



Upcoming changes to the attribution of split/shared visits will likely have material impact on advanced practice provider productivity starting in 2023.

How do organizations select which APP productivity metrics to measure?

Metrics should be selected based on the specialty, the type of work the APP is performing and the needs of the organization.

Common productivity metrics include:



Work RVUs



Patient visits



Collections



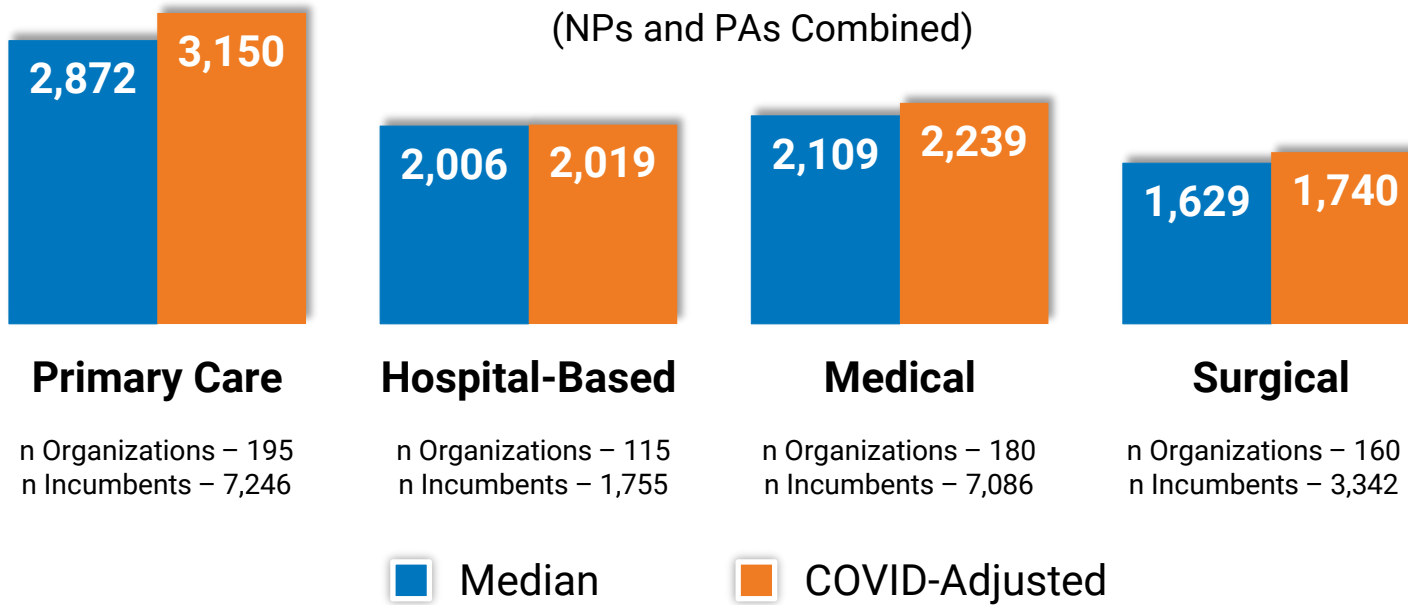
Panel size



Work effort for hospital-based APPs

Productivity measures can vary greatly between specialty and sub-specialty groups

2021 Work RVUs (NPs and PAs Combined)



2021 Median Panel Size:

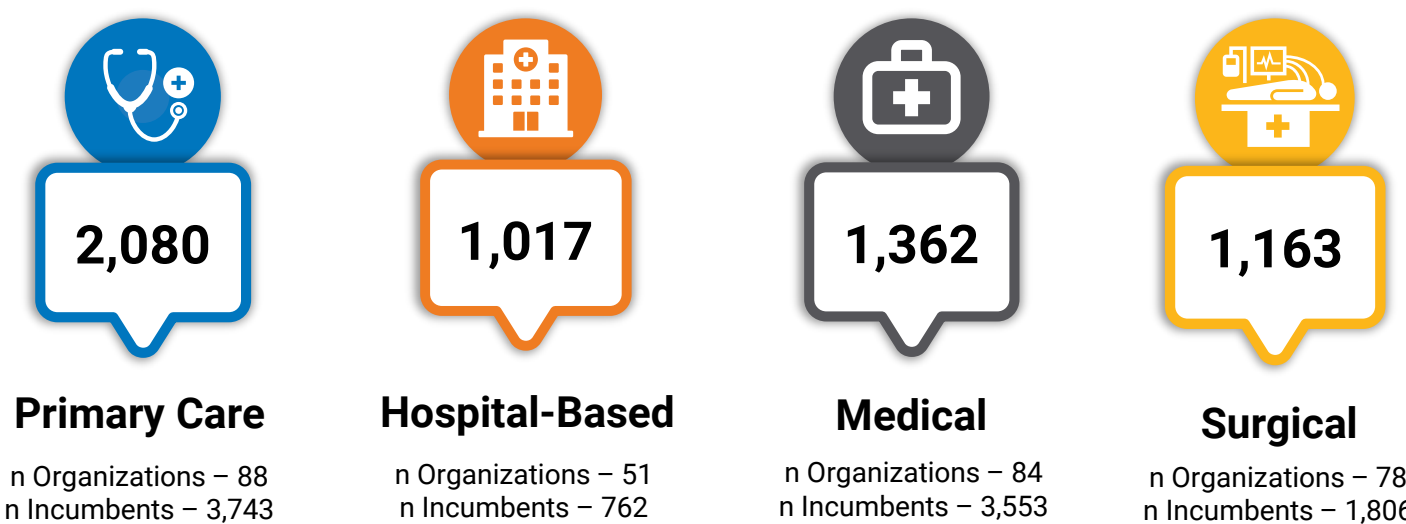
Primary Care
(NPs and PAs Combined)

1,143



n Organizations – 21
n Incumbents – 677

2021 Median Patient Visits (NPs and PAs Combined)



Looking to gain additional insight?

Learn more about developing effective productivity measures and rewards to help support your growing APP workforce.

Source: SullivanCotter 2021 *Advanced Practice Provider Compensation and Productivity Survey Report*