



## CPT Code Impact Analysis

PPMT™ is a scalable, configurable, cloud-based technology solution that delivers transparent performance-based compensation administration, reporting, and analytical capabilities while providing physicians, advanced practice providers (APPs), and executive and operational leaders insights into performance drivers.

Accurate tracking and reporting of clinical pay and performance builds trust and increases engagement with physicians and APPs and enables leadership to establish, track, and deliver upon organizational objectives that drive meaningful performance improvement. Designed to address a spectrum of physician, leadership and other key stakeholder needs, PPMT combines years of health care compensation insight and expertise with an intuitive, automated technology platform to help drive physician and APP performance and support the transition from volume to value-based care.



**Learn how PPMT™ can help organizations better understand, prepare for, and develop a response plan to address the impact of upcoming Physician Fee Schedule (PFS) changes.**

### OVERVIEW

The Centers for Medicare & Medicaid Services (CMS) continues to adjust its PFS, which has material implications on professional services reimbursement and physician and APP compensation. It is critical that organizations using productivity-based plans understand the impact of these changes on reported physician and APP productivity levels, employed and independent physician compensation arrangements, and budgets. PPMT's **CPT Code Impact Analysis** can help organizations better understand, prepare for, and develop a response plan to address the impact of upcoming PFS changes. Assessing current and proposed CPT code information provides leaders visibility into which physicians or groups are most directly impacted by a change in scale values.

### KEY FEATURES AND BENEFITS

- **Delivers comprehensive and disparate billing information** in a central repository
- **Analyzes the impact of multiple CMS scale values** on physician and CPT code performance
- **Automates** modifier adjustments
- **Integrates non-billable wRVU credit information** for a holistic view of physician productivity performance
- **Compares wRVU productivity performance to market-leading benchmarks** and organization-defined budgets for provider and location
- **Provides ongoing visibility** to wRVU productivity performance using CPT code values for multiple CMS scales, which can help organizations:
  - Determine when to change scales
  - Build trust with providers should the organization decide to adopt different scales
- **Identifies providers/groups most directly impacted** by changes in CPT code values due to updated CMS scales
- **Measures the impact CMS scale changes will have on wRVU productivity** related to compensation at an individual, group, and organizational level

## CPT Value Change Impact Analysis by Provider

Home Location	Specialty	Provider	Provider Type	Total wRVUs Scale YR 2020	Total wRVUs Scale YR 2021	wRVU Incr/ (Decr)	% Incr/ (Decr)
Central Wellness Clinic	Family Med	Burgess, Dustin	NP	1,160.61	1,455.29	294.68	25.39%
		Chandler, Luis	MD	736.85	935.05	199.21	27.03%
		Fox, Sheila	MD	1,580.69	1,895.52	314.83	19.92%
		Garcia, Nicholas	MD	1,586.38	1,850.41	264.03	16.14%
Grand Total			5,064.53	6,134.27	1,072.75	21.18%	



*"I used to spend hours each month visiting with 4-5 providers reviewing their patient schedules and validating their wRVUs. I haven't had a single request to sit down with anyone now that they have the insight and data they need."*

## Design Studio

Our Design Studio team of experts work with clients to understand their unique challenges and needs. This enables us to recommend **tailored, right-fit programs for our clients** that maximize existing resources while addressing critical compensation or performance management needs.

## VALUE BY STAKEHOLDER



### Administration

- Analyzes the impact of CPT code value changes on provider total wRVUs before adopting
- Auto-calculates providers' current wRVU productivity on multiple CMS CPT code values
- Reveals insights into reimbursements based on payer mix and identifies providers with potential fair market value issues in conjunction with SullivanCotter's Benchmarks360™ Clinical CPT Manager and advisory services



### Physicians and APPs

- Creates transparency into wRVU impact based on CPT code value changes
- Calculates accurate wRVUs due to consistent application of modifier adjustments
- Provides transparency into the impact of CPT code changes on productivity and performance, leading to increased provider trust and engagement



### Leadership

- Measures impact and supports the adoption of new CMS scale CPT code values
- Provides insights into potential compensation adjustments for individuals or groups by identifying those with the highest impact



SullivanCotter partners with health care and other not-for-profit organizations to drive performance and improve outcomes through the development and implementation of integrated workforce strategies. Our proven approach helps our clients align their business strategy and performance objectives.

## Questions? Contact us!

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