SullivanCotter

PPMT™ is a scalable, configurable, cloud-based technology solution that delivers transparent performance-based compensation administration, reporting, and analytical capabilities while providing physicians, advanced practice providers (APPs), and executive and operational leaders insights into performance drivers.

Accurate tracking and reporting of clinical pay and performance builds trust and increases engagement with physicians and APPs and enables leadership to establish, track, and deliver upon organizational objectives that drive meaningful performance improvement. Designed to address a spectrum of physician, leadership and other key stakeholder needs, PPMT™ combines years of health care compensation insight and expertise with an intuitive, automated technology platform to help drive physician and APP performance and support the transition from volume to value-based care.

Compensation and Performance

Improves the efficiency, accuracy and efficacy of your compensation and performance management programs.

KEY FEATURES AND BENEFITS

- **Tracks, aggregates and compares performance** to organizationally defined targets by location, division, specialty or organization

- **Easily manages and streamlines** annual compensation draws and payroll adjustments through a centralized, automated, secure and auditable source

- **Generates accurate and on-time payments** through automated compensation calculations

- **Creates a single source for compensation and performance information** that is automatically calculating performance metrics

Physician Contract and Compensation Alignment

Helps organizations streamline physician contracts and ensure accurate compensation delivery.

KEY FEATURES AND BENEFITS

- **Increases efficiency** by streamlining stakeholder actions throughout the entire contract lifecycle

- **Creates visibility** into contracts, including all amendments, for the compensation team and individual physicians

- **Enables the organization to identify triggers in contract variability** and take appropriate action through dynamic visibility between contracted and earned compensation

- **Improves mutual awareness and understanding** of contract commitments and negotiations between administrators and physicians

Metrics Performance

Measures performance on predefined quality, patient satisfaction, financial and population health metrics.

KEY FEATURES AND BENEFITS

- **Tracks and aggregates metrics and performance** by individual physician/APP and location, division, specialty, or entire organization

- **Decreases the risk for human error**, increases transparency, and paints a full picture for physicians and leaders to understand current and historical performance

- **Provides a central source of information** for physicians, APPs, and administrators that is automated, accurate, and reliable

- **Offers visibility** into performance and compensation to help physicians and APPs stay engaged, which can increase retention and reduce costly turnover

Physician and APP Scorecard Visualizations

Delivers timely, personalized pay and productivity scorecards.

KEY FEATURES AND BENEFITS

- **Assesses physician and APP performance** against defined targets and metrics
- **Automates scorecard production** from calculated values to visualizations
- **Minimizes physician and APP concerns** during times of change with access to current, reliable scorecards
- **Improves efficiency and accuracy** through scorecard process automation

Work RVU Productivity Reporting

Delivers greater line of sight into provider productivity through detailed Work RVU (wRVU) information.

KEY FEATURES AND BENEFITS

- **Reviews comprehensive and disparate billing information** in a central repository
- **Compares performance to market-leading benchmarks** and budgets wRVUs to compare clinician productivity performance to budget by location or person
- **Eliminates time spent** on manual spreadsheet calculations
- **Provides a stable and consistent source of truth** for wRVUs as they relate to clinician compensation

CPT Code Impact Analysis

Helps organizations better understand, prepare for, and develop a response plan to address the impact of upcoming PFS changes.

KEY FEATURES AND BENEFITS

- **Delivers comprehensive and disparate billing information** in a central repository
- **Analyzes the impact of multiple CMS scale values** on physician and CPT code performance
- **Provides ongoing visibility to wRVU productivity performance** using CPT code values for multiple CMS scales, which can help organizations build trust with providers should they decide to adopt different scales
- **Identifies providers/groups most directly impacted** by changes in CPT code values due to updated CMS scales

Design Studio

Our Design Studio team of experts work with clients to understand their unique challenges and needs. This enables us to recommend **tailored, right-fit programs for our clients** that maximize existing resources while addressing critical compensation or performance management needs.

SullivanCotter

SullivanCotter partners with health care and other not-for-profit organizations to drive performance and improve outcomes through the development and implementation of integrated workforce strategies. Our proven approach helps our clients align their business strategy and performance objectives.

Questions? Contact us!

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