SullivanCotter BENCHMARKS360™

Workforce Compensation and Clinical Productivity Manager
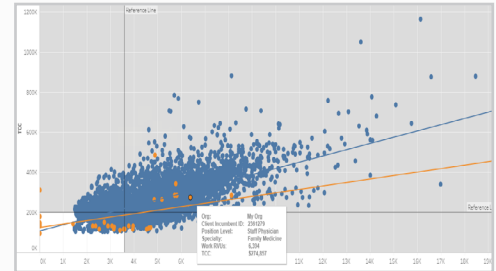
Designed to address enterprise-wide benchmarking needs for **executives, physicians, advanced practice providers and other clinical and non-clinical staff positions**, the Benchmarks360™ Workforce Compensation and Clinical Productivity Manager provides critical industry-leading data, analyses and reporting to support the compensation decision-making process in an increasingly complex operating environment.

Compare your organization's compensation and clinical productivity benchmarks to the nation's largest health systems and medical groups. Utilize SullivanCotter's proprietary data, representing over one million total incumbents, and other third party sources.

Scatterplots

- Plot your individual incumbents against market benchmarks
- Visually identify where outliers exist
- View regression data

Quantitative Reviews

- Model your incumbent compensation levels against client-established and common industry standard quantitative reviews
- Visually assess incumbents that fall outside of review threshold
- Define custom regulatory parameters for your organization
- Engage SullivanCotter consultants for detailed review

Custom Analysis

- Perform "what-if" analyses and evaluate against standard quantitative reviews and organization-specific parameters
- Generate multiple pro-forma scenarios
- Quickly assess compensation changes

Data Attribute	Current Data	Proforma 1
Specialty	1445 - Psychiatry - Child and Ad...	1445 - Psychiatry - Child an...
Position Level	Staff Physician	Staff Physician
TCC	$223,000	$150,000
Work RVUs	2,516	1,600
Collections	$184,305	$250,000
Data Effective Date	1/1/2018	5/1/2019
Status	Processed	Processed
TCC Rank	36	46
Work RVUs Rank	16	23
Collections Rank	23	99
Within SC Standard?	Yes	Yes

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Workforce Compensation and Clinical Productivity Manager comes in a Standard (included with your survey purchase), Plus and Pro version (upgrades available for additional licensing fee).

	STANDARD	PLUS	PRO
Workforce Compensation and Clinical Productivity Manager			
Access to organization-wide benchmark data at 25th, 50th and 75th percentile increments	●	●	●
Create and save customized reports leveraging numerous available filters	●	●	●
Age data to common effective dates to improve reporting quality	●	●	●
Export data to PowerPoint, PDF, Excel and CSV	●	●	●
Leverage across entire organization with enterprise license		●	●
Optimize analyses with expanded benchmark percentiles from 1% - 99% for certain data		●	●
Exclusive access to data cuts not included in published survey reports		●	●
*Access to benchmarking data from the Medical Group Management Association (MGMA)		●	●
Visualize incumbents against market benchmarks			●
Real-time access to upload and update your organization's data			●
Monitor standard system quantitative reviews to identify incumbents for additional analysis			●
Add system quantitative reviews specific to your organization			●
Perform custom 'what-if" analyses			●
Load data from additional survey sources your organization has licensed (with appropriate NDAs)			●
Access to SullivanCotter consultants for formal opinions and recommendations (consulting fees apply)			●

*with appropriate licensing in place

A suite of intelligent, web-based products designed to address benchmarking needs for employees at all levels

SullivanCotter BENCHMARKS360™

Workforce Compensation and Clinical Productivity Manager

Clinical CPT Manager

APP Utilization and Perceptions Manager

Pay Practices Manager

Learn more about Benchmarks360™ — including additional modules, features and functionality.

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Learn More | Request a Demo | Request Pricing

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