

## Workforce Compensation and Clinical Productivity Manager

Designed to address enterprise-wide benchmarking needs for **executives, physicians, advanced practice providers and other clinical and non-clinical staff positions**, the Benchmarks360™ Workforce Compensation and Clinical Productivity Manager provides critical industry-leading data, analyses and reporting to support the compensation decision-making process in an increasingly complex operating environment.

Compare your organization's compensation and clinical productivity benchmarks to the nation's largest health systems and medical groups. Utilize SullivanCotter's proprietary data, representing over one million total incumbents, and other third party sources.

### Scatterplots

- Plot your individual incumbents against market benchmarks
- Visually identify where outliers exist
- View regression data



### Quantitative Reviews

- Model your incumbent compensation levels against client-established and common industry standard quantitative reviews
- Visually assess incumbents that fall outside of review threshold
- Define custom regulatory parameters for your organization
- Engage SullivanCotter consultants for detailed review

### Custom Analysis

- Perform "what-if" analyses and evaluate against standard quantitative reviews and organization-specific parameters
- Generate multiple pro-forma scenarios
- Quickly assess compensation changes

Data Attribute	Current Data	Proforma 1
Specialty	1445 - Psychiatry - Child and Ad...	1445 - Psychiatry - Child and Ad...
Position Level	Staff Physician	Staff Physician
TCC	\$223,000	\$150,000
Work RVUs	2,516	1,600
Collections	\$184,305	\$250,000
Data Effective Date	1/1/2018	5/1/2019
Status	Processed	Processed
TCC Rank	36	46
Work RVUs Rank	16	23
Collections Rank	23	99
Within SC Standard?	Yes	Yes

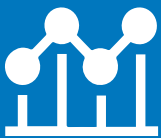
# Strengthening Workforce Analysis Through Data-Driven Insights

**Workforce Compensation and Clinical Productivity Manager** comes in both a Standard (included with your survey purchase) and Pro version (upgrade available for additional licensing fee).

	STANDARD	PRO
<b>Workforce Compensation and Clinical Productivity Manager</b>		
Access to organization-wide benchmark data at 25th, 50th and 75th percentile increments	●	●
Create and save customized reports leveraging numerous available filters	●	●
Age data to common effective dates to improve reporting quality	●	●
Export data to PowerPoint, PDF, Excel and CSV	●	●
Leverage across entire organization with enterprise license		●
Visualize incumbents against market benchmarks		●
Optimize analyses with expanded benchmark percentiles from 1% - 99% for certain data		●
Exclusive access to data cuts not included in published survey reports		●
Real-time access to upload and update your organization's data		●
Monitor standard system quantitative reviews to identify incumbents for additional analysis		●
Add system quantitative reviews specific to your organization		●
Perform custom 'what-if' analyses		●
*Access to benchmarking data from the Medical Group Management Association (MGMA)		●
Load data from additional survey sources your organization has licensed (with appropriate NDAs)		●
Access to SullivanCotter consultants for formal opinions and recommendations (consulting fees apply)		●

*\*with appropriate licensing in place*

## Data-Driven Technology as Dynamic as Health Care Itself



Powered by SullivanCotter's proprietary benchmarking information, Benchmarks360™ is a suite of intelligent, web-based products that enables health care organizations to analyze and visualize workforce compensation, clinical productivity and perceptions. Designed to address enterprise-wide benchmarking needs for employees at all levels – including executives, physicians, APPs and other clinical and non-clinical staff positions – Benchmarks360™ provides critical industry-leading data, analyses and reporting.

[Learn more about Benchmarks360™](#) – including additional modules, features and functionality.



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