

APP Utilization and Perceptions Manager

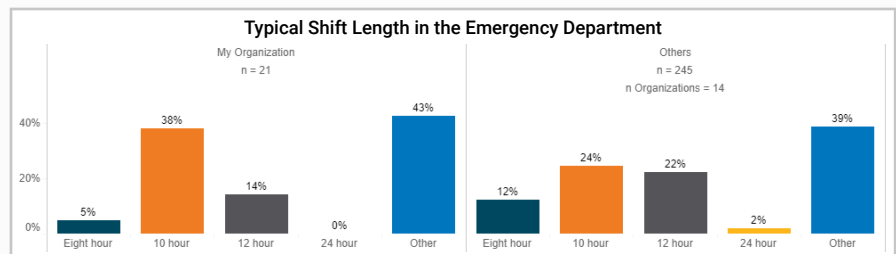
Now more than ever, health care organizations are determined to protect their most valuable asset – their people. Advanced practice provider (APP) turnover can significantly impact cost, morale and operations – which is why understanding what engages your clinicians is critical to improving workforce retention and organizational performance.

SullivanCotter’s Benchmarks360™ APP Utilization and Perceptions Manager allows organizations to collect, benchmark and report on the thoughts and experiences of their APPs and physicians related to APP compensation, resources and job responsibilities to help ensure current pay programs and care models are competitive and effective. This module includes two surveys that will be deployed within your organization and compared against national benchmarks:

APP: Utilization and Perceptions Survey

Learn more about the APP employment experience within your organization as it relates to scope of practice, clinical and non-clinical responsibilities, and perceptions on culture and compensation. Specific insights include:

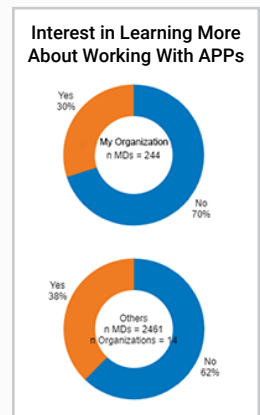
- Organizational structure, support and processes related to the APP workforce (e.g. onboarding, annual performance review process)
- Roles on the care team specific to location and specialty
- Degree of integration and support of the care team
- Opportunities for improved utilization and engagement



Physician: APP Utilization and Perceptions Survey

Learn more about your physician workforce and their experience working with APPs. Specific insights include:

- Perceptions on integration and utilization
- Roles of APPs on the care team
- APP impact on quality, access and patient engagement
- Understanding of regulatory requirements associated with working with APPs
- Opportunities for improved APP alignment and team performance



Helping Organizations Benchmark APP Utilization and Perceptions

SullivanCotter's Benchmarks360™ APP Utilization and Perceptions Manager is available in Standard and Pro versions. This module is currently only available to participating organizations.

| Feature/Data | APP Utilization and Perceptions Manager | | Custom Solution |
|---|---|----------|-----------------|
| | Standard | Pro | |
| Price | \$3,000 | \$15,000 | Custom |
| Features | | | |
| Standard organization only report | ● | ● | ● |
| Standard questionnaire | ● | ● | ● |
| Data cuts | | ● | ● |
| Standard market benchmarks | | ● | ● |
| Questionnaire customization | | ● | ● |
| One hour consulting review session | | ● | ● |
| Multi-year / survey cycle trends | | ● | ● |
| Include compensation benchmarks | | | ● |
| Advanced statistical analyses e.g. regression | | | ● |
| Alignment with market practices | | | ● |
| Alignment with other surveys | | | ● |

Utilization and Perceptions Advisory Services

SullivanCotter provides the data, experience and insight organizations need to develop comprehensive strategies to address emerging team-based models of care, leadership teams and structures, total compensation plans and the workforce planning programs necessary to support them.



Data-Driven Technology as Dynamic as Health Care Itself



Powered by SullivanCotter's proprietary benchmarking information, Benchmarks360™ is a suite of intelligent, web-based products that enables health care organizations to analyze and visualize workforce compensation, clinical productivity and perceptions. Designed to address enterprise-wide benchmarking needs for employees at all levels – including executives, physicians, APPs and other clinical and non-clinical staff positions – Benchmarks360™ provides critical industry-leading data, analyses and reporting.

[Learn more about Benchmarks360™](#) – including additional modules, features and functionality.



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