Data-Driven Technology as Dynamic as Health Care Itself

Powered by SullivanCotter's proprietary benchmarking information, Benchmarks360™ is a suite of intelligent, web-based products that enables health care organizations to analyze and visualize workforce compensation and clinical productivity.
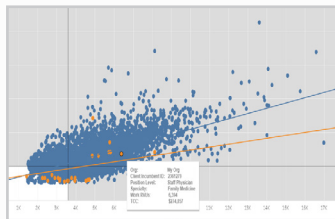
Designed to address enterprise-wide benchmarking needs for **executives, physicians, advanced practice providers and other clinical and non-clinical staff positions**, Benchmarks360™ provides critical industry-leading data, analyses and reporting to support the compensation decision-making process in an increasingly complex operating environment.

Workforce Compensation and Clinical Productivity Manager

Compare your organization's compensation and clinical productivity benchmarks to the nation's largest health systems and medical groups. Utilize SullivanCotter's proprietary data, representing over one million total incumbents, and other third party sources.

Scatterplots

- Plot your individual incumbents against market benchmarks
- Visually identify where outliers exist
- View regression data

Quantitative Reviews

- Model your incumbent compensation levels against client-established and common industry standard quantitative reviews
- Visually assess incumbents that fall outside of review threshold
- Define custom regulatory parameters for your organization
- Engage SullivanCotter consultants for detailed review

Custom Analysis

- Perform "what-if" analyses and evaluate against standard quantitative reviews and organization-specific parameters
- Generate multiple pro-forma scenarios
- Quickly assess compensation changes

Clinical CPT Manager

Analyze and compare your organization's CPT coding distribution against national physician and APP clinical benchmarks at the specialty, work RVU and CPT level.
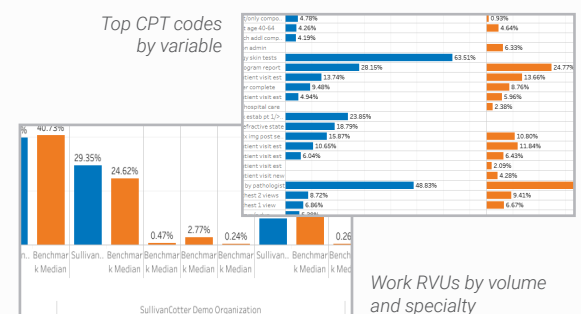
Coding Distribution

- Custom benchmarks for your organization
- Automation to remove data and reporting errors
- Multi-year coding profiles and trends
- Filter and configure views of APP and physician coding details for clearer insights

Annual CMS Changes

- Annual updates to codes and benchmarking data
- Analyze Evaluation and Management (E&M) code changes

Custom Analysis

- Assess impact of volume and full-time equivalent (FTE) changes

Top CPT codes by variable

Work RVUs by volume and specialty

EXECUTIVES | PHYSICIANS | ADVANCED PRACTICE PROVIDERS | EMPLOYEES

As one of the most comprehensive products of its kind, Benchmarks360™ comes with two distinct modules to help balance pay and clinical productivity across your organization.

Workforce Compensation and Clinical Productivity Manager	STANDARD	PRO
(See licensing information below)		
Access to organization-wide benchmark data at 25th, 50th and 75th percentile increments	●	●
Create and save customized reports leveraging numerous available filters	●	●
Age data to common effective dates to improve reporting quality	●	●
Export data to PowerPoint, PDF, Excel and CSV	●	●
Leverage across entire organization with enterprise license		●
Visualize incumbents against market benchmarks		●
Optimize analyses with expanded benchmark percentiles from 1% - 99% for certain data		●
Exclusive access to data cuts not included in published survey reports		●
Real-time access to upload and update your organization's data		●
Monitor standard system quantitative reviews to identify incumbents for additional analysis		●
Add system quantitative reviews specific to your organization		●
Perform custom 'what-if" analyses		●
*Access to benchmarking data from the Medical Group Management Association (MGMA)		●
Load data from additional survey sources your organization has licensed (with appropriate NDAs)		●
Access to SullivanCotter consultants for formal opinions and recommendations (consulting fees apply)		●

*with appropriate licensing in place

Clinical CPT Manager
(See licensing information below)
Assess CPT coding distribution against national physician and APP clinical benchmarks at the specialty, work RVU and CPT level
Filter and configure views of APP and physician coding details for clearer insights
Analyze changes to Evaluation and Management (E&M) codes
Assess impact of volume and full-time equivalent (FTE) changes
Create and save customized reports leveraging numerous available filters
Leverage across entire organization with enterprise license
Export data to PowerPoint, PDF, Excel and CSV

Licensing Information

Benchmarks 360™ is offered exclusively to health care organizations who purchase one or more SullivanCotter survey reports.

Workforce Compensation and Clinical Productivity Manager comes in both a Standard (included with your survey purchase) and Pro version (upgrade available for additional licensing fee). **Clinical CPT Manager** can be purchased as a separate module.

SullivanCotter

Learn More | Request a Demo | Request Pricing
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