

# Advanced Practice Provider Productivity



As health care organizations look for ways to **improve patient access** and **control costs**, effectively measuring and projecting the clinical productivity of their advanced practice providers (APPs) is imperative.

SullivanCotter's 2019 APP Compensation and Pay Practices Survey reports productivity data and ratios, including collections and work RVUs from 562 participating organizations.



From 2013 to 2019, the number of APP incumbents represented in the reported wRVU data in this survey has increased by 233%!

## How do organizations select which APP productivity metrics to measure?

Metrics should be selected based on the APP specialty, the type of work the APP is performing and the needs of the organization.

## Common productivity metrics include:



wRVUs



Patient visits



Collections



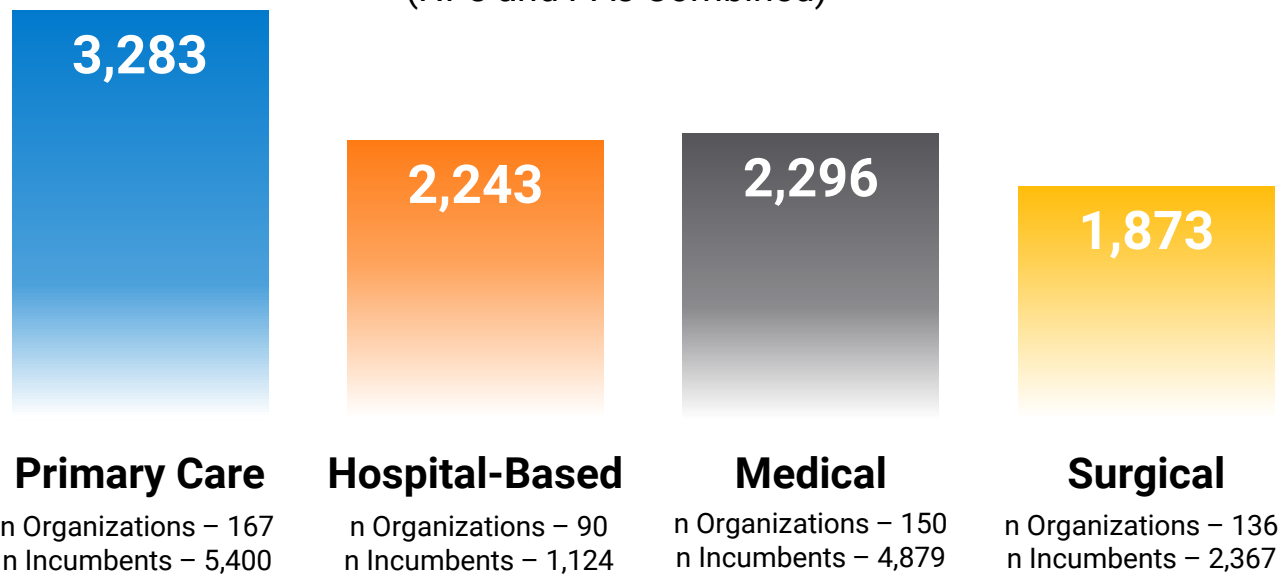
Panel size



Work effort for hospital-based APPs

## Productivity measures can vary greatly between specialty and sub-specialty groups

### 2019 Median wRVUs (NPs and PAs Combined)

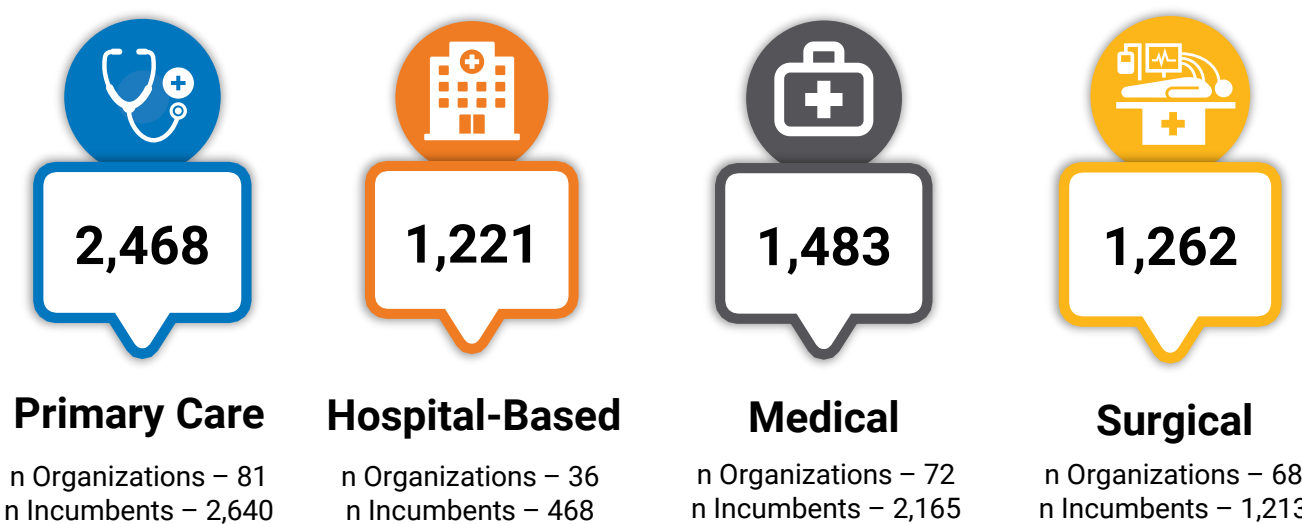


### 2019 Median Panel Size: Primary Care (NPs and PAs Combined)



n Organizations – 25  
n Incumbents – 689

### 2019 Median Patient Visits (NPs and PAs Combined)



Looking to gain additional insight? [Learn more](#) about developing effective APP productivity measures and rewards to help support your growing APP workforce.