

SullivanCotter's Business Valuation Services



SullivanCotter's unique insight into the valuation process provides organizations with an in-depth understanding of the market forces, regulatory environment and operational infrastructure that drive successful transactions.

In response to the dynamic health care environment, many organizations are seeking guidance with the following:

- Mergers, acquisitions, divestitures and joint ventures
- Transactional due diligence
- Pro forma financial modeling and feasibility studies
- Purchase price allocations
- Operational reviews and assessments
- Advisory services for buyers and sellers

Valuations for a Variety of Entities



Ancillary Businesses

- Ambulatory surgery centers
- Diagnostic imaging centers
- Dialysis centers
- Radiation therapy centers



Specialty and Physician-Owned Hospitals

- Orthopaedic
- Cardiovascular



Intangible Assets

- Workforce in-place
- Restrictive (non-compete) covenants
- Certificates of need
- Medical records



Tangible Assets

- Medical equipment
- Furniture and fixtures
- Inventory



Physician Practices

- Single and multi-specialty
- Urgent care

Additional SullivanCotter Services

- Physician compensation, design and fair market value services
- Benefits design and strategy
- Compensation plan design and strategy
- Governance consulting
- Provider Performance Management Technology™ (analytics software solution)
- Compensation and benefits benchmarking
- Executive, advanced practice provider and employee workforce consulting

Services to Fit Your Needs



SullivanCotter

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