Driven by financial pressures from employers, payors and consumers alike, the shift from volume to value is significantly changing how health care is both paid for and delivered.

With the added complexities of emerging value-based reimbursement models, developing and administering new performance-based compensation programs that align with the evolving environment can be cumbersome.

As organizations integrate more value-based care measures into their physician and advanced practice provider (APP) compensation programs, a transparent view into how clinicians are performing and being paid is critical and requires access to timely, accurate and actionable data. Additionally, it is essential that physician leaders can quickly and clearly evaluate performance data so they can provide guidance on how to improve. SullivanCotter's Provider Performance Management Technology™ (PPMT™) is an industry-first, cloud-based solution that enables clinician engagement through transparent performance-based compensation administration, contract management, reporting and analytical capabilities.

Designed to address a spectrum of physician, leadership and other key stakeholder needs, PPMT™ combines years of health care compensation insight and expertise with an intuitive, automated technology platform to help enhance physician and APP performance and support the transition from volume- to value-based care.

Enhancing performance through alignment, transparency and insight.

PPMT supports your organization's transition from volume to value by going:

FROM	TO
Multiple sources of information	Single source of truth
Lack of trust in data	Full transparency and audit ability
Delayed, incomplete results	Timely, accurate information
Endless rows of data	Actionable insights
Time spent compiling data	Time spent improving performance
Disparate sources of measurement	Built-in benchmarks and comparisons
Misaligned physician employment agreements	System-wide compensation terms and payments
Inefficient paper contracts and hand signing	Streamlined contract management

SullivanCotter PROVIDER PERFORMANCE MANAGEMENT TECHNOLOGY™

Questions? Contact us!

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Providing value to key stakeholders

Centralized and actionable data tailored to the unique needs of each stakeholder

Leadership
- Reliable information to assess progress against organizational goals
- Insights into drivers of performance at the organization, group and physician level
- Ability and capacity to focus on performance improvement efforts and coaching
- Contract management to mitigate compliance risk, achieve cost savings, improve efficiency and stay on top of changing regulations

Administration
- Accuracy and speed of administration efforts and contracting
- Alignment with internal partners such as Finance, HR, Physician Services, Quality, Legal and more
- Increased capacity and automated tools for deeper analysis
- Identification and reconciliation of escalated issues
- Comprehensive view of all contracts across the organization in real-time

Physicians
- Single source of performance progress
- Actionable opportunity for improvement
- Utilization and settlement reporting
- Access to peer/group performance and patient-level data

# Offering Three Modules to Address Unique Needs
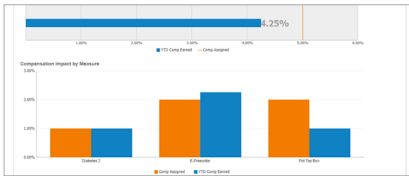
Provider Performance Management (PPM)
- Assess physician performance and compensation against defined targets and metrics
- Provide access to leaders, administrators and physicians with tailored views and access
- Measure and improve physician performance through actionable insights
- Ensure data reliability via extensive, built-in audit tools

Provider Productivity Insights (PPI)
- Review comprehensive and disparate billing information in a central repository
- Analyze impact via RVU scale conversion capabilities
- Facilitate RVU sharing arrangements
- Automate modifier adjustments
- Integrate non-billable RVU credit information for holistic view of physician performance
- Compare performance to market-leading benchmarks
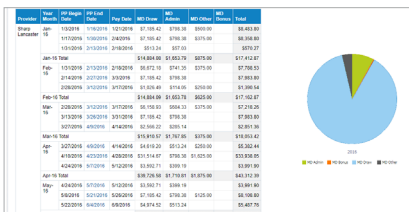
Compensation Management Analytics (CMA)
- Integrate compensation earned from all sources for included physicians
- Highlight dollars paid and balances due
- Facilitate settlement reporting and review process
- Trend data to project year-end results and model improvement scenarios
- Generate accruals for Finance

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