



To stay compliant in an evolving regulatory environment, health care organizations must have the appropriate structures in place.

These structures will help to mitigate financial, resource and reputational risk for potential physician compensation violations related to the Stark Law, the Anti-Kickback Statute and IRS not-for-profit regulations.

For over 25 years, SullivanCotter has helped health care organizations effectively manage complex regulatory risk from their financial relationships with both employed and independent physicians. With our unique combination of industry expertise, regulatory insight and marketing-leading physician compensation data, we work with organizations to mitigate risk through an array of comprehensive fair market value and commercial reasonableness assessments as well as advisory support.

Our comprehensive fair market value and commercial reasonableness services include:

- Organization-wide and individual physician compensation fair market value (FMV) and commercial reasonableness reviews and opinions
- Value-based compensation reviews
- On-call pay and telemedicine reviews
- Co-management valuations
- Board member education
- Physician compensation leadership reviews
- FMV and related physician compensation training
- Physician compensation governance process and committee charter development