



As organizations look to optimize provider team performance, advanced practice providers (APPs) are essential in helping to transform care delivery.

**Utilizing APPs to their full potential can help improve patient access, reduce the cost of care, advance quality outcomes and increase provider satisfaction. Leading health care organizations recognize that workforce models impacting who administers care and how it is delivered must change. To achieve desired efficiencies, existing processes must be transformed to optimize physician and APP workforces, align their performance with the organization's strategic goals and reward them for improvement efforts.**

Organizations that partner with SullivanCotter gain access to insight, knowledge and tools from a dedicated APP solutions team to initiate change and improve the performance of their providers. Our team is led and supported by experienced consultants with both clinical and health care operational expertise. Our comprehensive and integrated workforce solutions, which also include physician, executive and employee compensation and performance strategies, are supported by our industry-leading compensation and productivity data, enabling us to advise our clients and help them achieve their strategic objectives faster.

### As a result, our clients can better:

- Attract, engage and retain high-performing APPs
- Understand industry trends and develop compensation strategies that support the operating priorities and economic realities of the organization
- Define and adapt physician and APP workflows to best meet patient needs and optimize the skills of each team member for greater productivity
- Identify and develop both existing and emerging roles as the health care industry evolves
- Inform and support strategic decisions through data comparisons, market surveys and competitive analyses
- Improve patient access, quality of care and provider satisfaction, reduce the cost of care and achieve other key organizational priorities
- Identify organizational needs and develop a sustainable long-term APP strategy