

2016 Physician Compensation Training Seminar

OCTOBER 26-27, 2016 • THE ART HOTEL, DENVER, CO

101 AGENDA AT-A-GLANCE

Day 1 101: Introduction to Physician Compensation

101 training will be held on the 4th Floor in the South Ballroom

7:00 – 8:00 a.m. FIRE Restaurant Lounge	BREAKFAST
8:00 – 8:15 a.m.	Introduction / Welcome
8:15 – 8:45 a.m.	MODULE 1: Environmental Overview <ul style="list-style-type: none">• High-level overview of industry trends• MACRA roadmap – current state and the future in moving from volume to value
8:45 – 9:45 a.m.	MODULE 2: Introduction to Key Regulations <ul style="list-style-type: none">• Introduction to fair market value• Review case studies and outcomes
9:45 – 10:00 a.m. The Grand Colonnade	BREAK
10:00 – 11:30 a.m.	MODULE 3: Introduction to Market Benchmarking <ul style="list-style-type: none">• Overview of market survey benchmarks<ul style="list-style-type: none">+ Terms and definitions+ Analytical methodologies+ Case studies and group exercises
11:30 – 12:00 p.m.	MODULE 4: Governance of Physician Compensation <ul style="list-style-type: none">• Overview of physician compensation governance processes
12:00 – 1:00 p.m. FIRE Restaurant & Lounge	LUNCH
1:00 – 1:30 p.m.	MODULE 5: Physician Compensation Trends <ul style="list-style-type: none">• Overview of key physician pay and benefits practices
1:30 – 2:15 p.m.	MODULE 6: Physician On-Call Pay <ul style="list-style-type: none">• Introduction to terms, definitions, call pay benchmarking and fair market value
2:15 – 2:30 p.m. The Grand Colonnade	BREAK
2:30 – 4:30 p.m.	MODULE 7: Physician Compensation Design Principles <ul style="list-style-type: none">• Overview of physician compensation design principles, including discussion on physician engagement
4:30 – 5:00 p.m.	Recap / Closing Remarks / Q&A
5:30 – 9:30 p.m. Palettes at the Denver Art Museum	Cocktails / Dinner / Networking <ul style="list-style-type: none">• Short five minute walk (2 blocks)• Address: 100 W 14th Avenue Pkwy, Denver, CO 80204

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APC AGENDA AT-A-GLANCE

(*Note: All attendees from the 101 and 201 training seminars join together for day two training)

Day 2 Advanced Practice Clinician (APC) Compensation Training

APC training will be held on the 4th Floor in the Broadway Ballroom

7:00 – 8:00 a.m. FIRE Restaurant & Lounge	BREAKFAST
8:00 – 8:15 a.m.	Introduction / Welcome
8:15 – 9:00 a.m.	MODULE 1: Environmental Overview <ul style="list-style-type: none">• What providers are considered APCs?• Current recruitment/retention challenges
9:00 – 9:45 a.m.	MODULE 2: Evolving Role of the APC <ul style="list-style-type: none">• Physician extender• Independent provider• Team-based contributor
9:45 – 10:00 a.m. The Grand Colonnade	BREAK
10:00 – 10:45 a.m.	MODULE 3: APC Compensation Trends <ul style="list-style-type: none">• Compensation trends, including special pay practices and incentive pay• APC leadership positions• Benefits trends
10:45 – 11:30 a.m.	MODULE 4: APC Compensation Strategies <ul style="list-style-type: none">• The evolution to a professional services model consistent with the evolution of the APC role within the industry• Consistency versus variability across this provider group
11:30 – 12:00 p.m.	Q&A / Wrap-up