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Contact: Erin Bruggeman
Sullivan, Cotter and Associates, Inc.
612.294.3654
erinbruggeman@sullivancotter.com

SullivanCotter Opens Participation in the 2015 Advanced Practice Clinician Compensation and Pay Practices Survey

July 15, 2015 – Minneapolis - Sullivan, Cotter and Associates, Inc. (SullivanCotter) has opened participation for the 2015 *Advanced Practice Clinician and Pay Practices Survey*. As changes in health care delivery continue to accelerate the demand for advanced practice clinicians (APCs), the survey is a source of valuable insight into APC compensation levels, trends and pay practices.

“Given the rapid employment growth in this area and current high vacancy rates, organizations are looking to critical compensation benchmarking data and pay practice trends in order to attract and retain the right talent”, said Kay Jensen, Employee Compensation Practice Leader, SullivanCotter.

The survey delivers a comprehensive set of detailed benchmarking data to hospitals, health systems and medical groups nationwide, helping organizations to strategically assess the market competitiveness of pay and pay practices for APCs across the various and emerging specialty areas.

Last year, information was collected from over 330 health care organizations representing more than 29,000 individual APCs across 95 specialties and provider types. The 2015 survey will include detailed information on compensation and productivity data:

- Base pay and total cash compensation (TCC)
- On call pay
- Shift differentials
- Collections
- Work RVUs
- Productivity ratios
 - TCC to collections
 - TCC per work RVU
- Total benefits costs

In addition, the survey continues to address trends in other hot topic areas such as pay for extra shifts, education-related expenses, sign-on and retention bonuses and moving allowances. New this year is the addition of new APC management positions and updated questions regarding incentive plan design, allowing us to provide the most detailed pay practices and benefits practice data in the market.

The deadline to participate is July 31, 2015. Survey participants will receive complimentary electronic copies of the survey report and data tables, as well as access to the 2015 participant webinar, which will present results, trends and key findings.

For more information on SullivanCotter’s surveys, please visit our website at www.sullivancotter.com/surveys360 or contact us by phone at 888.739.7039.

About SullivanCotter



SullivanCotter is the leading independent consulting firm in the assessment and development of tailored total compensation and reward programs for tax-exempt, not-for-profit organizations. For more than 20 years, the firm has provided executive, physician and employee compensation and governance counsel to a wide variety of health care and higher education organizations, public charities, associations and foundations. A recognized leader in compensation benchmarking, trends and analyses, SullivanCotter has also developed the most widely recognized physician and health care executive compensation surveys in the United States. Building from this unparalleled data, the firm works closely with executives, boards and compensation committees to devise innovative solutions to attract and retain talent while satisfying not-for-profit missions and regulatory requirements.

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